

Reg. No. : .....

Name : .....

**First Semester B.Ed. Degree Examination, November 2019**

**EDU 05.12 : PEDAGOGIC CONTENT KNOWLEDGE ANALYSIS –  
COMMERCE**

**(2019 Admn.)**

Time : 2 Hours

Max. Marks : 50

Instruction : Answer **all** questions from Part A, Part B. and Part C, Four questions from Part D and one question from Part E.)

**PART – A**

Select the most appropriate option from those given in the brackets)

1. Most important competency required for a commerce teacher is \_\_\_\_\_  
(a) Organising clubs                      (b) Facilitation  
(c) Use of computers                      (d) Team building
2. The first step in micro teaching is \_\_\_\_\_  
(a) Teacher                                      (b) Feedback  
(c) Plan    (d) Re-plan
3. Which among the following is an example for disciplinary value of teaching commerce?  
(a) Systematic ways of thinking and doing  
(b) Good salesmanship  
(c) Honesty in commercial dealing  
(d) Fair dealings with customer

4. CWA stands for
- (a) Central Water Commission
  - (b) Central Warehousing Commission
  - (c) Central Warehousing Corporation
  - (d) Central Water Corporation
5. Which of the following is NOT a principle of management given by Taylor?
- (a) Science, not rule of the thumb
  - (b) Functional foremanship
  - (c) Cooperation, Not individualism
  - (d) Harmony, not discord

**(5 × 1 = 5 Marks)**

**PART – B**

Answer **all** questions in a sentence.

- 6. What do you mean by Source book?
- 7. What are the phases in micro teaching?
- 8. What is meant by Resource unit?
- 9. Briefly explain the meaning of PCK.
- 10. Frame one multiple choice type items of the unit “Forms of Business organisation”.

**(5 × 1 = 5 Marks)**

### PART – C

Answer **all** questions in a paragraph.

11. Differentiate between year plan and unit plan.
12. Comment on the use of Instructional Aids in commerce.
13. What attitude would you seek to develop in students through the teaching of sole trading?
14. Mention the major concepts of the topic “Types of Plans”.
15. Briefly explain the significance of PCK.

**(5 × 2 = 10 Marks)**

### PART – D

Answer **any four** questions in  $1\frac{1}{2}$  page.

16. Identify the major concepts and facts in the topic “Factors affecting the working capital”.
17. Prepare a draft micro teaching lesson plan on Skill of Reinforcement.
18. What is the significance of teaching Manual in teaching commerce?
19. Explain the importance of Resource mapping used for teaching Accountancy at higher secondary level.
20. Explain the role of Modern technological devices in the development of commerce education.
21. How a commerce teacher can use educational values for the benefits of the students?

**(4 × 5 = 20 Marks)**

PART – E

Answer **any one** questions in **3** pages.

22. Explain the content knowledge, pedagogical knowledge, technological knowledge and their inter relationship between on the topic “e- business”? What are the circumstances when commerce teacher become a techno-pedagogue?
23. Develop a lesson plan for 45 minutes duration in any one of the topics given below:
- (a) Levels of management
  - (b) Capitalisation methods of valuation of Goodwill.

**(1 × 10 = 10 Marks)**

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